



# BUSINESS OPPORTUNITIES

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We Create  
RELATIONSHIPS

# Business Relationships

Our vision at **Analist Group** is the achievement of long-lasting proficuous business relationships with companies worldwide. The oportunties we offer are:

## 1. Distributor

an intermediary entity between Analist Group, the Producer and another entity in the distribution channel or supply chain, such as a retailer. The Distributor profits a percentage to be agreed upon with the Producer from the sale of every Software License.



## 2. Reseller

a company or individual that purchases goods and services from Analist Group, the Producer, with the intention of selling them rather than consuming or using them. The Reseller profits from a margin depending on the purchase price agreed upon with the Producer.



## 3. Hot Spot

a local promoter of Analist Group, the Producer, with the role of generating and/or providing contacts and sales opportunities for Analist Group. The Hot Spot gains a percentage after the sale of the Software License to the contact he/she provided to the Producer. Such percentage shall be agreed upon with the Producer.



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